

CALIFORNIA

National Study of Nonprofit-
Government Contracting
Survey Results (2009 Data)

NONPROFIT-GOVERNMENT CONTRACTS AND GRANTS: OVERVIEW

Human Service Nonprofits with Government Contracts/Grants*

Number3,196

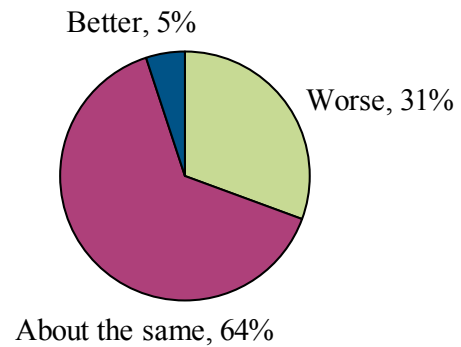
Types of Nonprofits with Government Contracts/Grants

Crime and legal related	.4%
Employment	1%
Food, agriculture, and nutrition	2%
Housing and shelter	37%
Public safety and disaster relief	<1%
Youth development	.9%
Human service: multipurpose	40%
Community and economic development	7%
<i>Total contracts/grants</i>	<i>100%</i>

Nonprofits with Government Contracts/Grants, by Level

Local government	.85%
State government	81%
Federal government	66%

2009 Government Contracting Experience Compared to Prior Years



Number of Government Contracts/Grants per Nonprofit

1 government contract/grant	19%
2-4 government contracts/grants	46%
5 or more government contracts/grants	34%

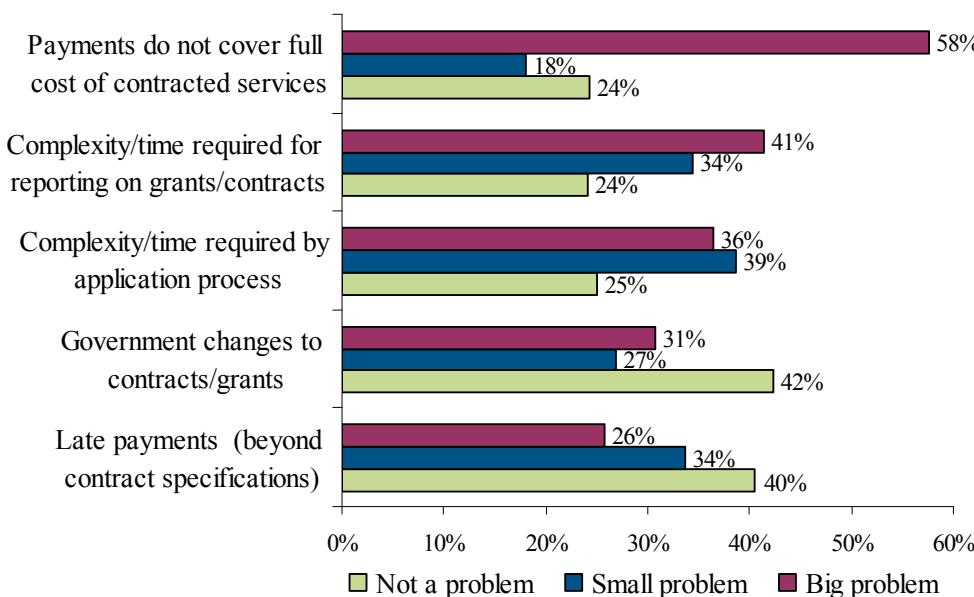
Total Nonprofit Government Contracts/Grants, by Level

Local government	38%
State government	42%
Federal government	21%

CONTRACTING PROBLEMS

Key Problems Reported for Government Contracts

State Ranking:**
Small and Big Problems



1=highest percentage of nonprofits with problems;
51=lowest percentage of nonprofits with problems

8

28

28

22

11

CONTRACTING PROBLEMS (CONT'D)

Nonprofits with Late Payments from Government

California	49%
Nationwide	41%

Most Common Past Due Period for GovernContract/Grant Payments, by Level

Local government	60 days
State government	90 days or more
Federal government	60 days

CONTRACT LIMITATIONS

Nonprofits Reporting Contract Limitations, by Type

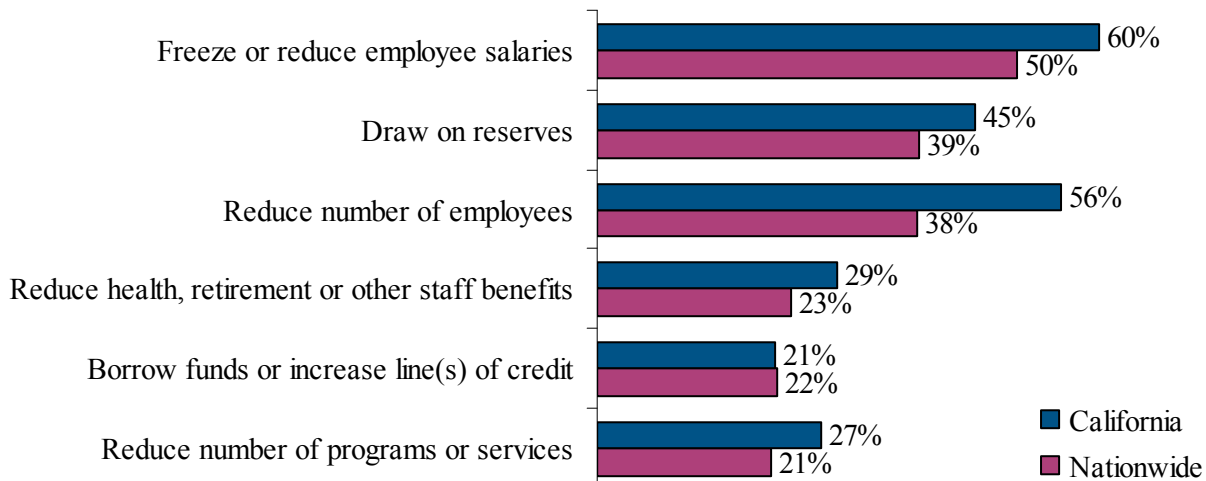
Require matching or sharing costs	59%
Limit program administrative/overhead	65%
Limit organization administrative/overhead	64%

ACCOUNTABILITY AND REPORTING

Nonprofits That Report Outcomes or Give Feedback to the Government

Report results/outcomes of programs	89%
Give feedback on contracting procedures	55%

Actions Taken by Human Service Nonprofits in 2009



Source: The Urban Institute National Survey of Nonprofit-Government Contracting and Grants, 2010.

Notes: Percentages may not sum to 100 because of rounding. Full report available at <http://www.urban.org/url.cfm?ID=412159>.

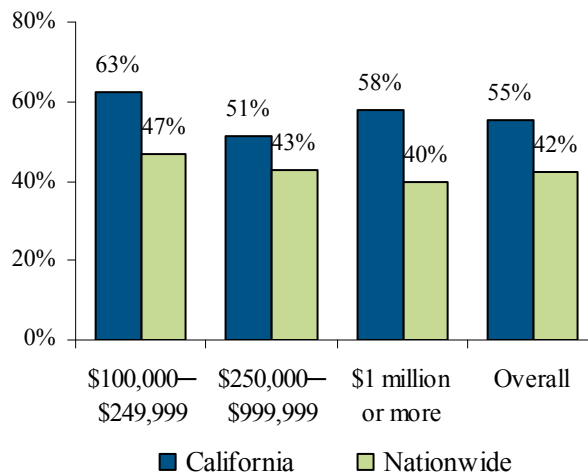
*Number is based on a selected group of direct human service providers with budgets greater than \$100,000.

**See appendix for more details on state rankings.

***Data not reported or too few respondents answered the question.

RECESSION

Nonprofits with Deficits, by Expenditure Size



California Nonprofits Experiencing Declines in Revenue

Local government agencies	46%
State government agencies	60%
Federal government agencies	26%
Individual donations	61%
Private foundations	61%
Corporate donations	68%
Investment income	72%