Central Coast* Nonprofit Regional Profile

*Includes Monterey, San Benito, San Luis Obispo, Santa Barbara and Santa Cruz counties

This regional profile provides specific, local information drawn from Causes Count data sources. **What’s unique about the Central Coast Region?** It is home to 4% of the state’s population, 5% of its nonprofits, and 2% of its total nonprofit revenue. Notably, international organizations in this region generate 21% of the total revenue for international nonprofits in the state.

**3,814 501(c)(3) Public Charities**
Includes IRS Form 990/990-EZ/990-N filers. Does not include religious organizations

**44,913 Employees**
As reported by all 501(c)(3) public charities filing IRS Form 990. Does not include religious organizations

**419 Foundations**
Private, Corporate, Community, & Operating

<table>
<thead>
<tr>
<th>Organization Type</th>
<th>Number of Nonprofits</th>
<th>% of CA Total</th>
<th>Total Revenue</th>
<th>% of CA Total</th>
<th>Total Assets</th>
<th>% of CA Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Arts, Culture &amp; Humanities</td>
<td>306</td>
<td>6%</td>
<td>$137,504,618</td>
<td>3%</td>
<td>$493,526,972</td>
<td>4%</td>
</tr>
<tr>
<td>Higher Education</td>
<td>6</td>
<td>3%</td>
<td>$105,737,608</td>
<td>1%</td>
<td>$306,689,819</td>
<td>.5%</td>
</tr>
<tr>
<td>Education, other</td>
<td>449</td>
<td>5%</td>
<td>$534,302,782</td>
<td>5%</td>
<td>$1,554,786,886</td>
<td>6%</td>
</tr>
<tr>
<td>Environment</td>
<td>200</td>
<td>9%</td>
<td>$193,690,556</td>
<td>9%</td>
<td>$711,693,997</td>
<td>15%</td>
</tr>
<tr>
<td>Hospitals</td>
<td>8</td>
<td>4%</td>
<td>$1,164,370,867</td>
<td>2%</td>
<td>$1,810,498,320</td>
<td>2%</td>
</tr>
<tr>
<td>Health, other</td>
<td>205</td>
<td>5%</td>
<td>$637,493,072</td>
<td>1%</td>
<td>$1,343,708,177</td>
<td>3%</td>
</tr>
<tr>
<td>Human Services</td>
<td>767</td>
<td>5%</td>
<td>$963,721,670</td>
<td>4%</td>
<td>$1,190,850,404</td>
<td>4%</td>
</tr>
<tr>
<td>International</td>
<td>55</td>
<td>4%</td>
<td>$378,441,166</td>
<td>21%</td>
<td>$313,843,121</td>
<td>21%</td>
</tr>
<tr>
<td>Mutual, Public &amp; Societal Benefit</td>
<td>253</td>
<td>5%</td>
<td>$214,410,523</td>
<td>2%</td>
<td>$999,476,696</td>
<td>3%</td>
</tr>
<tr>
<td><strong>Total (excludes 990-N filers)</strong></td>
<td>2,249</td>
<td>5%</td>
<td><strong>$4,329,672,862</strong></td>
<td>2%</td>
<td><strong>$8,725,074,392</strong></td>
<td>3%</td>
</tr>
</tbody>
</table>

**Breakdown of Revenue Sources**

- **Program Revenue** 57.23%
- **Contributions** 37.94%
- **Sales of Assets** 0.48%
- **Special Events** 0.57%
- **Inventory** 1.02%
- **Investment Income** 1.91%
- **Other Income** 0.86%

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- **Total Giving:** $161,995,886
- **Assets:** $2,456,821,556
- **Gifts Received:** $175,027,182

**Key findings from the study indicate that California nonprofits:**
- Generate the majority of their revenue through programs and fees
- Contribute 15% to the Gross State Product (GSP)
- Are the 4th largest private employer by industry in the state
- Employ a racially diverse and younger workforce
- Have fewer resources in Southern California
- Operate in the black or at break even 70% of the time
- Mobilize 25% of the state’s residents as volunteers
- Are trusted more than for-profits to create jobs, reflect community values, and work on the public’s behalf.

Nonprofit economic power is changing the world!
For the full report go to: [http://www.calnonprofits.org/causes-count](http://www.calnonprofits.org/causes-count)