Sacramento Metro Nonprofit Regional Profile

* Causes Count analyzed 72,478 California nonprofits (50,000 of which are all or nearly all volunteer) and gathered input from 3,000+ nonprofit leaders and individuals across the state.

**Key findings from the study indicate that California nonprofits:**
- Generate the majority of their revenue through programs and fees
- Contribute 15% to the Gross State Product (GSP)
- Are the 4th largest private employer by industry in the state
- Employ a racially diverse and younger workforce
- Have fewer resources in Southern California
- Operate in the black or at break even 70% of the time
- Mobilize 25% of the state’s residents as volunteers
- Are trusted more than for-profits to create jobs, reflect community values, and work on the public’s behalf.

This regional profile provides specific, local information drawn from Causes Count data sources. **What’s unique about the Sacramento Metro Region?** It is home to 6% of the state’s population, 6% of its nonprofits, and 4% of its total nonprofit revenue. Notably, compared to all other regions in the state, nonprofits in the Sacramento region have the highest percentage of investment income (2.22%) in their mixture of revenue sources.

### 4,734 501(c)(3) Public Charities
Includes IRS Form 990/990-EZ/990-N filers. Does not include religious organizations

### 69,071 Employees
As reported by all 501(c)(3) public charities filing IRS Form 990. Does not include religious organizations

### 189 Foundations
Private, Corporate, Community, & Operating

- Total Giving: $24,112,939
- Assets: $488,771,505
- Gifts Received: $13,672,658

#### Breakdown of Revenue Sources

**Program Revenue** 70.15%
- Contributions 24.67%
- Investment Income 2.22%
- Other Income 1.21%

**Other Revenue Sources**
- Sales of Assets 1.13%
- Special Events 0.40%

#### Organization Type

<table>
<thead>
<tr>
<th>Type</th>
<th>Number of Nonprofits</th>
<th>% of CA Total</th>
<th>Total Revenue</th>
<th>% of CA Total</th>
<th>Total Assets</th>
<th>% of CA Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Arts, Culture &amp; Humanities</td>
<td>246</td>
<td>5%</td>
<td>$209,611,005</td>
<td>5%</td>
<td>$487,000,727</td>
<td>4%</td>
</tr>
<tr>
<td>Higher Education</td>
<td>6</td>
<td>3%</td>
<td>$37,655,772</td>
<td>0%</td>
<td>$70,061,533</td>
<td>0%</td>
</tr>
<tr>
<td>Education, other</td>
<td>527</td>
<td>6%</td>
<td>$589,093,251</td>
<td>5%</td>
<td>$993,511,925</td>
<td>4%</td>
</tr>
<tr>
<td>Environment</td>
<td>167</td>
<td>7%</td>
<td>$131,772,369</td>
<td>6%</td>
<td>$358,548,827</td>
<td>7%</td>
</tr>
<tr>
<td>Hospitals</td>
<td>11</td>
<td>6%</td>
<td>$3,111,907,117</td>
<td>4%</td>
<td>$6,666,223,961</td>
<td>6%</td>
</tr>
<tr>
<td>Health, other</td>
<td>285</td>
<td>7%</td>
<td>$1,308,876,455</td>
<td>2%</td>
<td>$985,366,621</td>
<td>2%</td>
</tr>
<tr>
<td>Human Services</td>
<td>909</td>
<td>6%</td>
<td>$1,603,890,768</td>
<td>7%</td>
<td>$1,382,554,540</td>
<td>4%</td>
</tr>
<tr>
<td>International</td>
<td>51</td>
<td>4%</td>
<td>$28,381,280</td>
<td>2%</td>
<td>$23,823,717</td>
<td>2%</td>
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<tr>
<td>Mutual, Public &amp; Societal Benefit</td>
<td>324</td>
<td>6%</td>
<td>$427,855,330</td>
<td>4%</td>
<td>$1,597,948,145</td>
<td>6%</td>
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<tr>
<td>Total (excludes 990-N filers)</td>
<td>2,526</td>
<td>6%</td>
<td>$7,449,043,347</td>
<td>4%</td>
<td>$12,656,039,996</td>
<td>4%</td>
</tr>
</tbody>
</table>

1. Source: The Foundation Center, Research Division (circa 2011)
2. 990-N filers are nonprofits with gross receipts under $50,000. Financial data is not available for these organizations. Source: CalNonprofits (circa 2012) and NCCS Core Files (circa 2008-2011)
3. Source: CalNonprofits (circa 2012)

For the full report go to: [http://www.calnonprofits.org/causes-count](http://www.calnonprofits.org/causes-count)