San Joaquin* Nonprofit Regional Profile

*Includes: Fresno, Kern, Kings, Madera, Merced, San Joaquin, Stanislaus & Tulare Counties

Causes Count analyzed 72,478 California nonprofits (50,000 of which are all or nearly all volunteer) and gathered input from 3,000+ nonprofit leaders and individuals across the state. Key findings from the study indicate that California nonprofits:
- Generate the majority of their revenue through programs and fees
- Contribute 15% to the Gross State Product (GSP)
- Are the 4th largest private employer by industry in the state
- Employ a racially diverse and younger workforce
- Have fewer resources in Southern California
- Operate in the black or at break even 70% of the time
- Mobilize 25% of the state’s residents as volunteers
- Are trusted more than for-profits to create jobs, reflect community values, and work on the public’s behalf.

This regional profile provides specific, local information drawn from Causes Count data sources. What’s unique about the San Joaquin Region? It is home to 11% of the state’s population, 7% of its nonprofits, and 4% of its total nonprofit revenue. Notably, the region ranks 3rd in the state in the number of hospitals (after Los Angeles and the Bay Area), yet it ranks 4th in the total nonprofit hospital revenue in the state (after San Diego).

### 4,874 501(c)(3) Public Charities
Includes IRS form 990/990-EZ/990-N filers. Does not include religious organizations

### 80,250 Employees
As reported by all 501(c)(3) public charities filing Form 990. Not including religious organizations

### 277 Foundations
Private, Corporate, Community, & Operating

- **Total Giving:** $80,806,713
- **Assets:** $1,128,750,390
- **Gifts Received:** $129,822,112

<table>
<thead>
<tr>
<th>Organization Type</th>
<th>Number of Nonprofits</th>
<th>% of CA Total</th>
<th>Total Revenue</th>
<th>% of CA Total</th>
<th>Total Assets</th>
<th>% of CA Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Arts, Culture &amp; Humanities</td>
<td>275</td>
<td>5%</td>
<td>$63,054,632</td>
<td>2%</td>
<td>$211,916,264</td>
<td>2%</td>
</tr>
<tr>
<td>Higher Education</td>
<td>8</td>
<td>3%</td>
<td>$495,396,377</td>
<td>3%</td>
<td>$813,296,402</td>
<td>1%</td>
</tr>
<tr>
<td>Education, other</td>
<td>575</td>
<td>6%</td>
<td>$412,384,220</td>
<td>4%</td>
<td>$915,902,115</td>
<td>3%</td>
</tr>
<tr>
<td>Environment</td>
<td>152</td>
<td>7%</td>
<td>$69,816,819</td>
<td>3%</td>
<td>$160,332,559</td>
<td>3%</td>
</tr>
<tr>
<td>Hospitals</td>
<td>19</td>
<td>10%</td>
<td>$4,554,151,120</td>
<td>6%</td>
<td>$5,052,811,338</td>
<td>4%</td>
</tr>
<tr>
<td>Health, other</td>
<td>249</td>
<td>6%</td>
<td>$1,042,325,170</td>
<td>2%</td>
<td>$1,026,108,722</td>
<td>3%</td>
</tr>
<tr>
<td>Human Services</td>
<td>1,081</td>
<td>8%</td>
<td>$1,661,486,102</td>
<td>7%</td>
<td>$1,402,778,316</td>
<td>4%</td>
</tr>
<tr>
<td>International</td>
<td>43</td>
<td>3%</td>
<td>$22,168,141</td>
<td>1%</td>
<td>$16,581,214</td>
<td>1%</td>
</tr>
<tr>
<td>Mutual, Public &amp; Societal Benefit</td>
<td>304</td>
<td>6%</td>
<td>$123,039,666</td>
<td>1%</td>
<td>$458,473,010</td>
<td>2%</td>
</tr>
<tr>
<td><strong>Total (excludes 990-N filers)</strong></td>
<td><strong>2,706</strong></td>
<td><strong>7%</strong></td>
<td><strong>$8,443,822,247</strong></td>
<td><strong>4%</strong></td>
<td><strong>$10,058,199,941</strong></td>
<td><strong>3%</strong></td>
</tr>
</tbody>
</table>

1Source: The Foundation Center, Research Division (circa 2011)
2900-N filers are nonprofits with gross receipts under $50,000. Financial data is not available for these organizations. Source: CalNonprofits (circa 2012) and NCCS Core Files (circa 2008-2011)
3Source: CalNonprofits (circa 2012)

Breakdown of Revenue Sources

- Program Revenue 77.60%
- Contributions 19.15%
- Sales of Assets 0.17%
- Inventory 0.54%
- Investment Income 0.98%
- Other Income 1.18%

Nonprofit economic power is changing the world! For the full report go to: [http://www.calnonprofits.org/causes-count](http://www.calnonprofits.org/causes-count)